

L'INNOVAZIONE DELL'OPEN SOURCE OFFERTA DAI CLOUD PROVIDER

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FASTWEB

FAMIGLIE



AZIENDE



DATI, VOCE, WI-FI, MOBILE, ICT & CLOUD

BISOGNI ATTUALI ED ESIGENZE EMERGENTI

Bisogni attuali



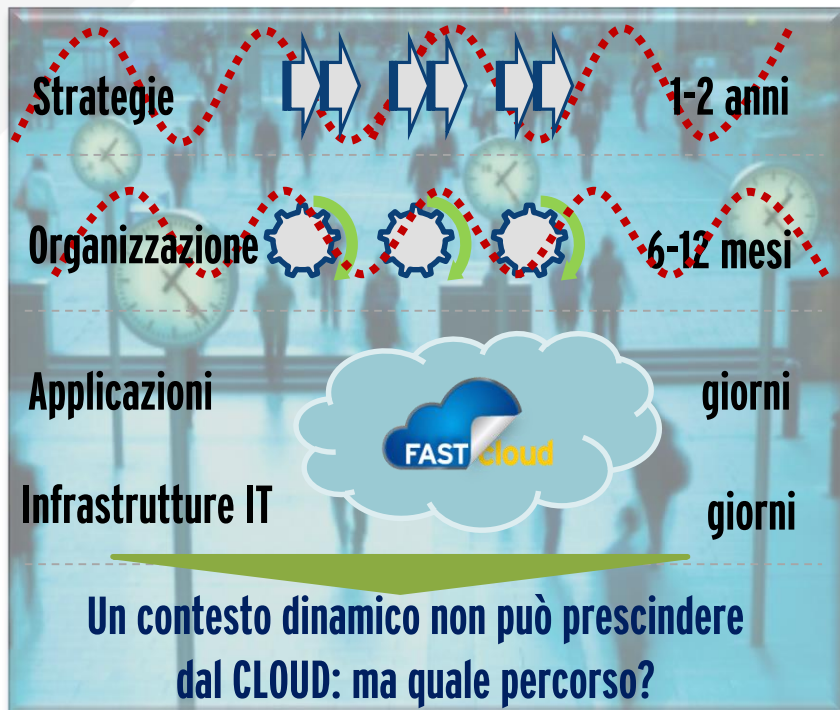
- ▶ **+ 30%** ricavi 2017 vs 2016
- ▶ **500 Clienti**

Bisogni emergenti



- ▶ *Early Adoption*
- ▶ *PoC e Sperimentazioni*

CLOUD ADOPTION (per singolo workload)



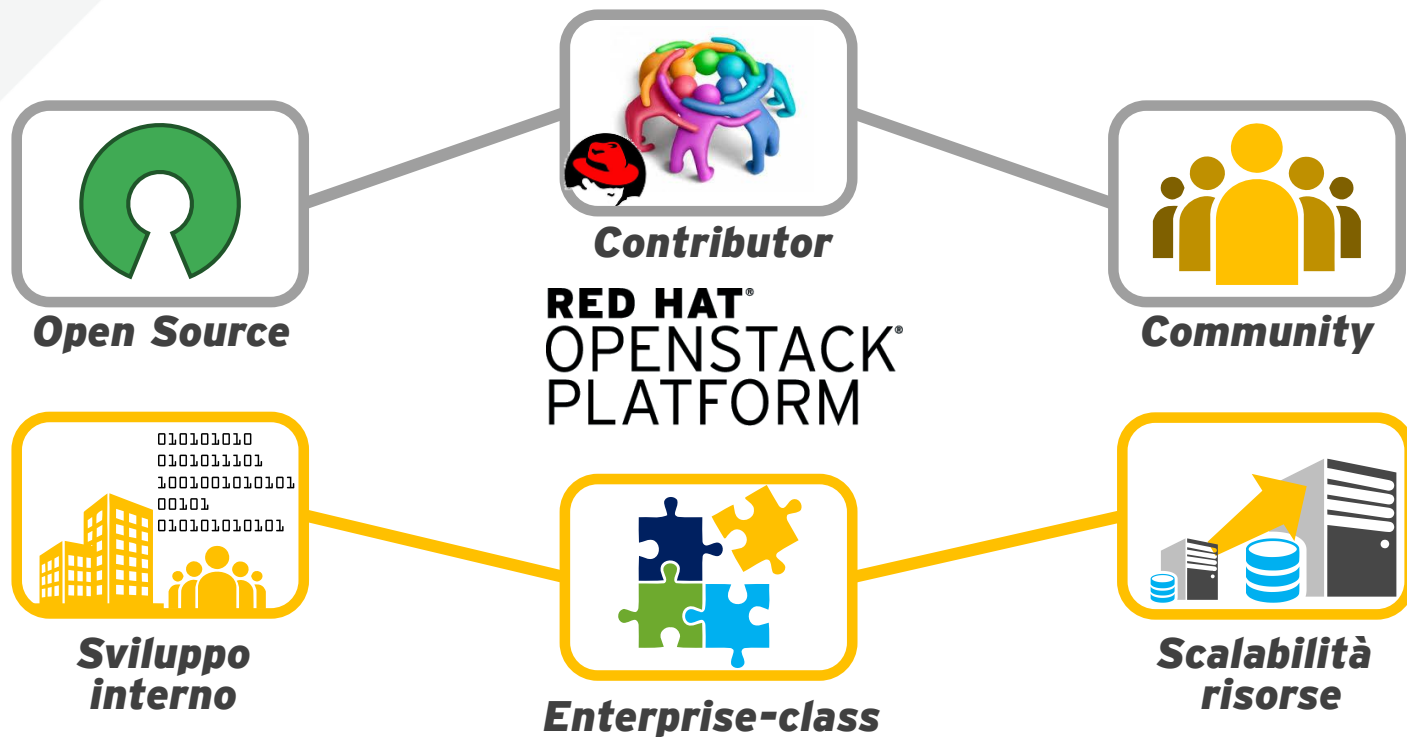
- ✓ **Native Cloud**
- ✓ **Migration-to-Cloud**
- ✓ **Hybrid Cloud**



Innovazione

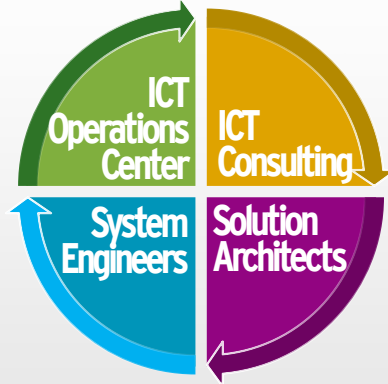
significa
inventare il **domani**
con quello che abbiamo
oggi

OPENSTACK AL CENTRO DELL'INNOVAZIONE



UN DOPPIO RUOLO: ADOPTER E CLOUD PROVIDER

ADOPTER



Oltre **70** specialisti



CLOUD PROVIDER



- ✓ Public / Private / Hybrid
- ✓ Data Center Tier IV
- ✓ Competence Center
- ✓ S.O.C.

LA SUITE «ICT» CONTINUA AD ARRICCHIRSI

SAAS

IoT Platform



Marketplace



Gestione Documentale



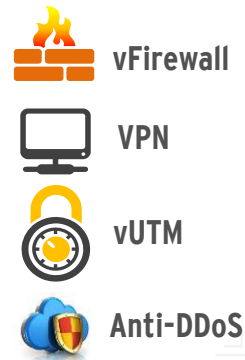
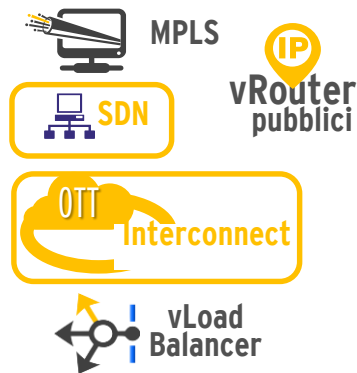
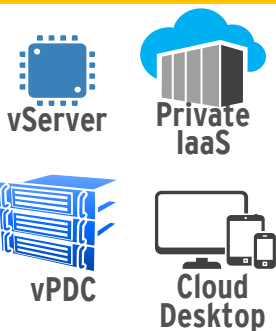
UC&C

COMPUTE

STORAGE

NETWORK

SECURITY



ICT



Hybrid Cloud



Full Private



Business Continuity



Outsourcing



Housing / Colocation



WorkPlace Recovery

DC

I BENEFICI DELLA PARTNERSHIP

Supporto nello
startup della
piattaforma e
dei servizi



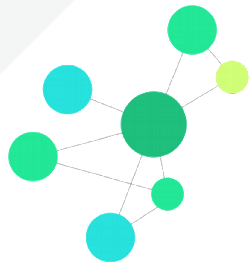
Ricche
soluzioni
out-of-the-box
pronte per il
mercato



Roadmap
evolutiva



IN ROADMAP: IL «MULTI-CLOUD»

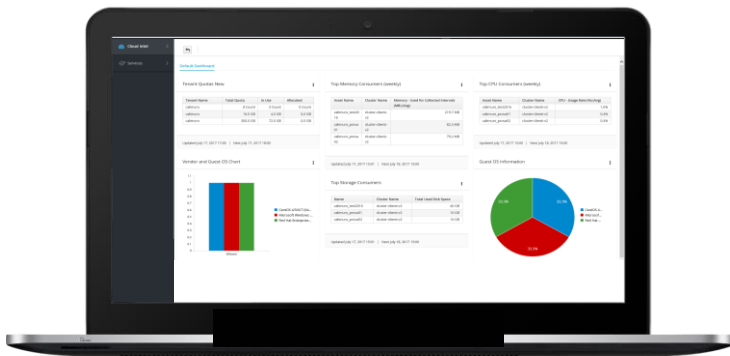


Interconnect
(Rete)

Brokering
(IaaS)

Servizi complementari
(PaaS/SaaS)

Certificazioni / Partnership Over The Top



RED HAT® CLOUDFORMS

BREAK-OUT (POMERIGGIO)



Openstack alla base del Public Cloud Enterprise di Fastweb

Marco Caimi
ICT Engineering Professional

WE WANT YOU



RED HAT OPEN SOURCE DAY

Europe, Middle East & Africa

FASTWEB
un passo avanti



#redhatosd